



HEART BEAT INC.

♥First Aid/CPR Training ♥AED Sales & Programs ♥Nursing and EMS Skills Manikin Sales ♥
♥Instructor Programs♥Training Equipment Rentals ♥First Aid Kits & Supplies♥

TRAINING FOR LIFE!



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Heart Beat Inc. is a registered ECSI Education Centre, offering First Aid, CPR, AED and other specialized programs.



Heart Beat Inc. offers Heart and Stroke Foundation BLS Provider and BLS-Instructor programs

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First Printing 08/2008
Second Printing 11/2010

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Heart Beat Inc.

Who We Are

Heart Beat Inc. was started in 1984 as a small training company offering First Aid and CPR courses. The two principal owners were Elsie Edwards and Marilyn Hunter. We started part time out of our homes and grew to the point of needing a real office at Smith and Broadway. Elsie eventually sold her half of the company to Richard Bevan and after a few more years, Marilyn Hunter purchased the other half to become sole owner of Heart Beat Inc.

At the time, we needed Recording Resusci Anne's for instructor programs and they kept needing adjustments. We then offered two in-services on manikin maintenance and repair and brought in a specialist Tom Richardson from Wellesley Hospital as the instructor. Our new repair service was created and many facilities grew to know us as "the Annie Repair Depot".

The natural growth direction for us was to become distributors for CPR Manikins. That product line eventually expanded to include Emergency, Nursing and Medical Training products.

Five years went by, the clientele grew, and the parcel service expanded to a small office/training room in southwest Winnipeg. Fourteen years went by and we were absolutely bursting at the seams. The small parcel service that brought in CPR Manikins was now arriving in multiple pallet loads and needing to be disassembled in the parking lot, classroom space was shrinking to accommodate more product, additional staff were hired and sharing desks in the product area so . . .

In the fall of 2007, we moved into our present location on Dublin Avenue. We now have a full warehouse of medical, nursing and EMS training equipment; 2 training rooms with full Audio-visual capability, and we are still growing.

Heart Beat Inc. ships training equipment across Canada, from Obstetric Manikins to Casualty Simulation Kits for military use. We also supply BLS training manikins to other First Aid Training Centres, as well as renting training equipment to smaller providers.

With the growth in demand for Automated External Defibrillators in business, recreation facilities, and the home market, we have found another niche. Heart Beat Inc. is an authorized distributor for Philips AEDs, and we assist customers in the development, implementation and maintenance of Defibrillation Programs across the province.

Our training programs include workplace First Aid and CPR courses, professional delivery CPR, AED training programs, as well as various specialized seminars, including Routine Practices and Wheelchair Obstructed Airway Training. Heart Beat Inc also offers training programs for CPR and First Aid instructors, using professionally designed programs from the Heart and Stroke of Canada and the Emergency Care and Safety Institute.

Heart Beat Inc training staff includes EMS and nursing professionals, with combined teaching experience of thousands of courses. Our client list includes a number of school divisions in Manitoba, clinical instructors from all the major hospitals in Winnipeg, EMS training officers across the province, and many prominent businesses, including Boeing Canada, Canada Safeway, Service and Hospitality Safety Association of Saskatchewan, to name but a few.

About Our Owner

Marilyn Hunter has been a consistent owner of Heart Beat Inc. for 25 years. Her extensive background originated in aquatics. Marilyn worked for the City of Winnipeg and North Delta B.C. for 15 years as an Instructor/Lifeguard and as a fitness instructor in the later years. At the same time in BC, Marilyn worked for Maple Ridge Ambulance service as an attendant and trained as an Industrial First Aid Attendant.

Her travels led her back to Winnipeg to start Heart Beat Inc., further courses in Occupational Health and Safety through the University of Manitoba and general business courses.

Marilyn was on various volunteer committees for the Heart and Stroke Foundation of Manitoba for over 15 years including the Teaching committee, Infant and Child committee and the Executive committee. She has also received recognition for work on development of the Instructor Trainer course in Manitoba.



In 2007, Marilyn received recognition for outstanding contribution in the area of Health Promotion for Heart and Stroke's 50th anniversary. This certificate was presented by the Lieutenant Governor of Manitoba, the honourable John Harvard at a ceremony in Government House.

In 2010, Marilyn received her 25 year service pin from the Heart and Stroke Foundation of Manitoba.

Our Training Centre



▼ Our Training Room ▲

In the fall of 2007, Heart Beat Inc. relocated to our new facility on Dublin Avenue. We now have a large classroom, which can accommodate up to 18 students. As well, our boardroom can also be used as a classroom for smaller groups. We have installed new audio visual equipment, and are constantly adding to, and upgrading our training equipment to ensure the best possible programs.

Training can be provided at our Training Centre, or at the client's location. We will do our utmost to accommodate your schedule. We can also arrange training outside of Winnipeg if necessary.



Our Boardroom ►



About the Emergency Care and Safety Institute

The First Aid programs offered through Heart Beat Inc. have been developed by the Emergency Care and Safety Institute, under the direction of the American Academy of Orthopaedic Surgeons and the American College of Emergency Physicians. The Canadian administration has been developed by Heart Beat Inc. and recognized federally by Canadian Occupational Safety and Health Department and numerous provinces under the Heart Beat Inc. umbrella.

In 1971, the AAOS pioneered EMS education by publishing Emergency Care and Transportation of the Sick and Injured, the first EMS training program available. Today, the AAOS ECSI programs continue that dedication to future emergency responders and instructors.

About the American Academy of Orthopaedic Surgeons

The AAOS provides education and practice management services for orthopaedic surgeons and allied health professionals. The AAOS also serves as an advocate for improved patient care and informs the public about the science of orthopaedics. Founded in 1933, the not-for-profit AAOS has grown from a small organization serving less than 500 members to the world's largest medical association of musculoskeletal specialists. The AAOS now serves about 24,000 members internationally.

About the American College of Emergency Physicians

The American College of Emergency Physicians (ACEP) was founded in 1968 and is the world's oldest and largest emergency medicine specialty organization. Today it represents more than 22,000 members and is the emergency medicine specialty society recognized as the acknowledged leader in emergency medicine. ACEP is pleased to join with the AAOS in support of ECSI to provide emergency care and safety products and training programs of exceptional quality and value.

About Emergency Care and Safety Institute

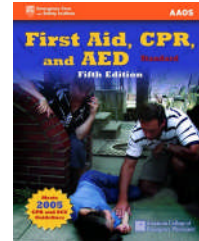
ECSI training programs are recognized and respected worldwide by businesses and industries; colleges and universities; and fire, EMS, and law enforcement agencies. The quality, affordability, and administrative ease make ECSI training programs appealing. Every ECSI textbook is the center of an integrated teaching and learning system that offers instructor, student, and technology resources to better support instructors and prepare students. The instructor supplements provide practical, hands-on, time-saving tools like PowerPoint presentations, DVDs, and web-based distance-learning resources. The student supplements are designed to help students retain the most important information and to assist them in preparing for exams. And a key component to the teaching and learning systems are technology resources that provide inter-activities and simulations to help students become great emergency responders. The ECSI is an educational organization created for the purpose of delivering the highest quality training to laypeople and professionals in the areas of first aid, CPR, AED, Bloodborne pathogens, and related safety and health areas. The content of the training materials used by the ECSI is approved by the AAOS and ACEP—two of the most respected names in injury, illness, and emergency medical care. Documents attesting to the ECSI's recognition of satisfactory course completion will be issued to those who successfully meet the course objectives and criteria for passing the course. Written acknowledgment of a participant's successful course completion is provided in the form of a Course Completion Card, issued by Heart Beat Inc and approved by ECSI.

First Aider I – Emergency First Aid with Level A CPR

Course length 8 hours

This course is designed for a workplace where non hazardous work is being performed. The course includes information and training on the following topics:

- Action at an emergency
- How to activate EMS
- Rescuer and casualty safety
- Casualty assessment
- Adult CPR
- Introduction to AED (automated external defibrillator)
AED use (certification) can be added. See note 1 on the next page.
- Obstructed airway management (choking)
- How to recognize and treat shock, including anaphylaxis
- Care for bleeding and various types of wounds
- Emergency care of Bone, Muscle and Joint injuries
- Sudden Illness
- Environmental injuries



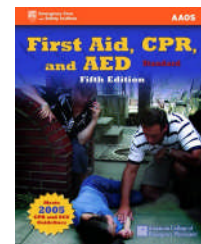
The course completion card is valid for up to 3 years for First Aid, 2 years for CPR.
BEST PRACTICE: - renewal every 2 years for workplace.

First Aider II – Standard First Aid with Level A CPR

Course length 16 hours

This course is designed for workplaces such as construction and industrial or manufacturing settings. The course includes information and training on the following topics:

- Action at an emergency
- How to activate EMS
- Rescuer and casualty safety
- Casualty assessment
- Adult CPR
- Introduction to AED (automated external defibrillator)
AED use (certification) can be added. See note 1 on the next page.
- Obstructed airway management (choking)
- How to recognize and treat shock including anaphylaxis
- Care for bleeding
- Burns
- Poisoning
- Head, chest, abdominal, pelvic, and spinal injuries
- Bone, Muscle and Joint injuries
- Sudden Illness
- Environmental injuries
- Emergency movement of casualties



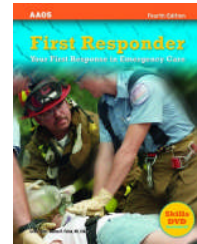
The course completion card is valid for up to 3 years for First Aid, 2 years for CPR.
BEST PRACTICE: - renewal every 2 years for workplace.

First Aider III – Advanced First Aid with Level C CPR

Course length 72 hours

This course is designed for a remote workplace, where medical assistance or EMS response would be delayed; or for people who; as part of their job, may be required to respond to all types of medical emergencies, such as mall security staff. The course includes information and training on the following topics:

- Action at an emergency
- Rescuer and casualty safety
- How to activate EMS
- Interaction with EMS and patient handoff
- Proper incident documentation
- Casualty assessment
- Vital sign monitoring, including pulse, respirations, blood pressure
- Adult/Child/Infant CPR
- AED use (automated external defibrillator)¹
- Obstructed airway management (choking)
- How to recognize and treat shock including anaphylaxis
- Care for bleeding
- Burns
- Poisoning, including alcohol and drugs
- Bone, Muscle and Joint injuries, including splinting techniques
- Sudden Illness such as Heart Attack, Stroke, Diabetes, Seizures
- Emergency Childbirth
- Head, Chest, Abdominal, Pelvic Spinal Injuries
- Proper spinal immobilization
- Use of emergency equipment such as Bag Valve Masks and emergency Oxygen
- Environmental injuries
- **As an option, The CPR portion of this course can be upgraded to the Professional Rescuer CPR**



The course completion card is valid for up to 3 years for First Aid, 1 year for CPR.
BEST PRACTICE: - renewal every 2 years for workplace.

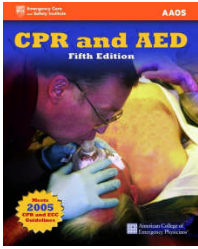
Additional Modules

We do our best to make all our courses appropriate to the client's needs, and environment in which they work. The following modules may be added to any First Aid or CPR course when appropriate, *although the length of the course may increase:*

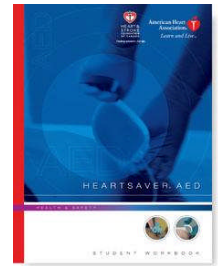
- **Electrical injuries:** this module deals with the physiology of electrical injury; the various types of associated injuries which can occur, and how to identify and the appropriate first aid.
- **Airway management for persons confined to a wheelchair:** this module offers information and training for choking casualties who are confined to a wheelchair; proper techniques for positioning and feeding; and removal from the chair. This is an appropriate module for Educational Assistants, and other caregivers who deal with physically handicapped clients.
- **Additional CPR training:** i.e. Child and/or infant CPR
- **AED use (certification)**¹

1. If AED use (certification) is added to the CPR portion of a First Aid Course, then participants would receive a second card indicating the CPR/AED portion which would be valid for 1 year.

Workplace CPR and AED Programs



Our workplace CPR courses can be tailored to the needs of every client. These courses would be appropriate for persons who would be responding at a workplace, general public, and those who require CPR as a requisite skill but are not responding with Health Care Professionals; and include information and training on the following topics:



Depending on the customer's requirements, Heart Beat Inc. is able to offer either the Emergency Care and Safety Institute Programs or the Heart and Stroke Foundation Programs.

CPR Level A (Adult with AED intro)

The course completion card is valid for 2 years.

- Action at an emergency
- Rescuer and casualty safety
- How to activate EMS
- One rescuer Adult CPR
- Airway management (choking)
- Introduction to AED
- AED use (certification) module can be added.¹

CPR Level B (Adult, Child, Infant, AED intro)

The course completion card is valid for 2 years.

- Action at an emergency
- Rescuer and casualty safety
- How to activate EMS
- One rescuer Adult/Child/Infant CPR
- Airway management (choking)
- Introduction to AED
- AED use (certification) module can be added.¹

CPR Level C (Adult, Child, Infant with AED use)

The course completion card is valid for 1 year.

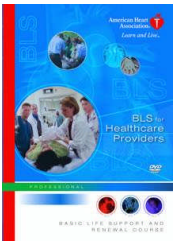
- Action at an emergency
- Rescuer and casualty safety
- How to activate EMS
- One rescuer Adult/Child/Infant CPR
- Airway management (choking)
- AED use (certification)¹

¹. Whenever AED use (certification) is added to a CPR course, the course completion card is valid for 1 year, regardless of the level of CPR taught in the course.

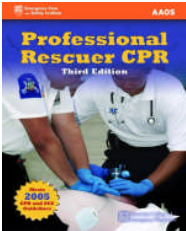
Professional Delivery Programs

Health Care Provider and Professional Rescuer CPR

A large part of our training centres on the Health Care professional. We offer Basic Life Support training for clinical staff, such as Nurses, Health Care Aides, Dental Hygienists, Massage Therapists, etc., as well as EMS personnel, such as Paramedics, Fire Department personnel, and also Emergency Medical Responders in workplace settings. These programs are also recommended for anyone who may be responding with Health Care Professionals as part of their job. We offer two different programs, based on the needs of the client.



For workers in a clinical setting, we use the **Heart and Stroke Foundation of Canada Basic Life Support for Health Care Providers**. This course is a pre-requisite for students entering the Nursing Programs at Red River College, Assiniboine Community College, and the University of Manitoba.



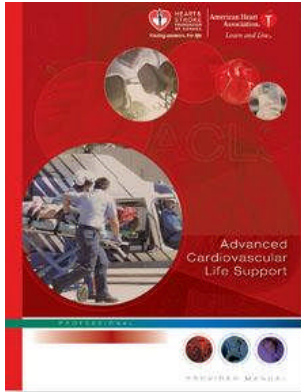
EMS personnel and trained medical responders can receive training in the **Emergency Care and Safety Institute Professional Rescuer CPR**. This course is recognized by the Manitoba Health EMS branch as acceptable for EMS personnel, and equivalent to the BLS-HCP course from Heart and Stroke.

Course length is up to 8 hours for a full course, and up to 4 hours for a renewal course. Course completion cards are valid for 1 year.

Participants in both programs receive information and training on the following topics:

- One and two rescuer Adult/Child/Infant CPR
- Rescue breathing using pocket masks and Bag Valve Masks
- Use of Automated External Defibrillators
- Airway management of responsive and unresponsive casualties
- Ventilation of casualties with advanced airways in place
- Use of Cricoid pressure during resuscitation
- Recognition of cardiovascular and cerebrovascular emergencies

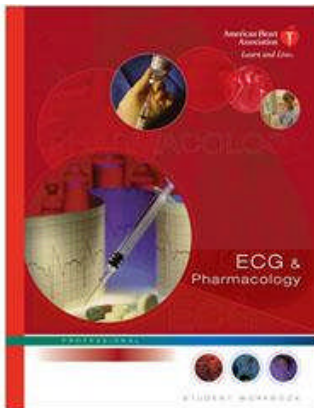
Advanced Cardiac Life Support



Starting in the fall of 2009, Heart Beat Inc. started offering the Heart and Stroke Foundation Advanced Cardiac Life Support Program. This 16 hour course is intended for any health care provider who, as part of their job description as a professional health care provider, has a duty to respond to a medical emergency. The course covers the assessment and actions required to manage all aspects of the first ten minutes of the resuscitation of a pulseless adult. The course also teaches skills to manage various arrhythmias, such as tachycardia, bradycardia, and also Acute Coronary Syndromes and Stroke Management.

Participants must successfully complete the Health Care Provider BLS (BLS-C) level of training within 12 months prior to attending an ACLS provider or renewal course.

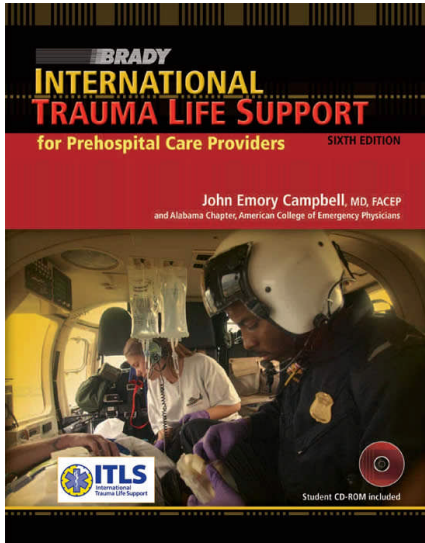
ECG and Pharmacology Review



As a companion program to the ACLS Course, Heart Beat Inc. offers an ECG and Pharmacology Review program.

The ECG & Pharmacology Course presents information on basic electrophysiology, normal ECG measurements, basic arrhythmias, basic ACLS drugs, usage and routes of administration during cardiovascular emergencies, and how to integrate basic drug pharmacology into ACLS algorithms. The program utilizes materials designed by the American Heart Association, and is intended as a review for participants enrolled in an ACLS Provider or Renewal course.

International Trauma Life Support Basic and Advanced



These comprehensive courses are designed for providers who are first to evaluate and stabilize the trauma patient. The courses provide complete training in the skills needed for rapid assessment, resuscitation, stabilization and transportation of trauma patients.

The ITLS Basic course provides the core of knowledge and skills appropriate for all levels of EMS personnel, including EMT-Bs, first responders and other technicians.

The ITLS Advanced course builds on this knowledge, emphasizing evaluation steps and sequencing as well as techniques for resuscitating and packaging patients. ITLS Advanced is appropriate for advanced EMTs, paramedics, trauma nurses, physicians and other advanced EMS personnel. Hands-on stations include:

- Patient assessment and management
- Basic and advanced airway management
- Needle chest decompression and fluid resuscitation
- Spinal motion restriction — rapid extrication, short back board, helmet management, log roll, and long back board/ scoop stretcher utilization
- Extremity immobilization and traction splint application

The course length is 2 days for the Basic Provider course and 2 ½ days for the Advanced Provider Course.

Basic Life Support CPR Instructor Program

Course length 2 Days (16 hours)

This course is a blend of lectures and practical teaching skills. Participants in this course will learn to facilitate and administer the following **Heart and Stroke Foundation of Canada** courses:

- HeartSaver[®] (A)
- HeartSaver[®] (C)
- Health Care Provider (C)
- CPR in Schools (D)
- Modified Course (E)
- CPR for Family & Friends[®](F)

As a mandatory pre-requisite of this course, participants must hold a current Heart and Stroke Foundation of Canada (Manitoba) issued Basic Life Support for Health Care Providers card; and complete the American Heart Association Core Instructor Self Study Program.

The Instructor Course is registered with **The Heart and Stroke Foundation of Manitoba**, and is valid for 3 years. After this time, an 8 hour Instructor Renewal course, offered by Heart Beat Inc., must be taken. An additional guidelines update may be required as changes are published by AHA/HSFC (American Heart Association/ Heart and Stroke Foundation of Canada) every five years.

HSFM Instructors must teach a minimum of 2 BLS courses per year (at any level) and have paid their registration fee to HSFM to remain current.

Heart Beat Inc. First Aid/CPR/AED Instructor Development Course

Course Length 3 Days (24 Hours)

Completion of this course allows participants to teach 1 and 2 day workplace First Aid/CPR/AED Courses, under the umbrella of Heart Beat Inc.; an authorized **Emergency Care and Safety Institute** Education Centre.

The instructor course offers information on program content and administration; teaching techniques, as well as practical sessions, where participants will each take turns teaching the rest of the group different sections of an actual course.

After successfully completing the instructor course, a mandatory team teach with one of our experienced instructors is required before instructors are allowed to teach on their own. This is an ideal program for a large organization which would like to implement its own First Aid Training Program. Heart Beat Inc. has done a number of Instructor Programs specifically for a client who wishes to have their own personnel as instructors. We can also supply all necessary training equipment if required. Depending on the background of the instructor candidate, other program modules are available, such as the Professional Rescuer CPR, and Advanced First Aid. A background in EMS would be required to teach these programs.

As a mandatory pre-requisite of this course, participants must first attend a 2 day Heart Beat Inc. Standard First Aid Course. This allows the instructor candidate an opportunity to learn the flow of the course, including appropriate use of the video components, and the proper skill techniques.

The Instructor Certification is valid for a 3 year period, after which an 8 hour, Heart Beat Inc. Instructor Renewal course must be taken. An additional guidelines update may be required as changes are published by ILCOR (International Liason Committee of Resuscitation) every five years. *Additional annual renewal with ECSI is required and accomplished by a current record of a minimum of one course taught per year, and an online renewal process every 2 years.*

Bloodborne Pathogens

Course length 4 hours

Authorizing Agency Emergency Care and Safety Institute

This course is designed to teach participants methods for protecting themselves from infection when responding to medical emergencies, and proper techniques for cleaning blood and other body fluids after an event.

Routine Practices

Course length 2 hours

Authorizing Agency Heart Beat Inc.

The Routine Practices Seminar was created for contract personnel who must go into patient care areas for a variety of reasons, including equipment maintenance, renovation/construction, and product demonstration or evaluation. Participants will learn how to utilize personal protective equipment such as gloves, gowns, and masks; proper hand washing techniques; and information on disease transmission, and how to prevent it.

This course is mandatory for outside persons who must work in a number of Health Care facilities, including St. Boniface General Hospital.

Emergency Oxygen Administration

Course length 4 hours

Authorizing Agency Emergency Care and Safety Institute

Participants are taught the use of fixed flow, emergency oxygen units to deliver supplementary oxygen to casualties, including during resuscitation attempts. They will receive training on when it is appropriate to use such a device, and how to handle it safely in a variety of situations, including when used along with and an AED.

Wilderness First Aid

Course length 16 - 32 hours

Authorizing Agency Emergency Care and Safety Institute

This course is designed for those who work or travel in remote locations, and will teach participants what to look for and what to do in the event of an emergency, and direct them to the most appropriate type of care. The course length can be adjusted to suit the requirements of the client, from a basic 8 hour program to an extensive 32 hour course. Some of the topics which can be included in the course are:

Action at an Emergency
Care of bleeding, wounds and burns
Head, Neck, Chest, Abdominal, Pelvic,
Spinal Injuries
Care for Shock and Anaphylaxis
Genitourinary Emergencies
Animal and Insect Bites

Casualty Assessment and Urgent Care
Bone, joint and muscle injuries
Circulatory and Respiratory emergencies
Neurological Emergencies
Sudden Illness
Environmental Emergencies
Water Emergencies

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First Aid and Resuscitation Products

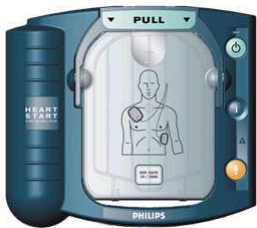
Automated External Defibrillator Sales and Programs

Heart Beat Inc. has been actively assisting various organizations in implementing their Workplace and Public Access Defibrillation Programs for many years. We strongly believe that not only should workplaces have these devices, but there should be people trained in their use. A proper training program will instill confidence in the responder when the time comes for him/her to use the device in a real event.

Heart Beat Inc. is an authorized distributor of Philips Automated External Defibrillators. We have chosen these units because we feel they are the best AED's available, with features which make them very user friendly for the rescuer who is not responding every day. Training can be incorporated into an existing First Aid Training program, or done as a stand alone CPR/AED program. We have also recently added the Lifeline AED's to our product line. These user friendly, rugged AED's are well suited for general public or corporate settings.

All AED's offered by Heart Beat Inc. are compliant with current ECC guidelines, and are licensed as medical devices in Canada. Heart Beat Inc. is a licensed Medical Device Establishment.

Our knowledgeable staff will be happy to help you choose the AED most appropriate for your particular situation.



Philips designed the **HeartStart OnSite** Defibrillator for the ordinary person in the extraordinary moment. The Onsite is designed to be the easiest-to-use and most reliable defibrillator available. Philip's innovative technology, based on extensive research and user feedback, has produced a defibrillator so easy to use that you can potentially save the life of a co-worker, friend, or anyone else stricken with sudden cardiac arrest.

Weighing just 3.3 lbs., this small and lightweight defibrillator can be easily carried to the patient's side. Using clear, natural voice instructions, the OnSite Defibrillator guides you through each step of defibrillation and CPR. Integrated Smart Pads placed on the patient's bare skin transmit information to the defibrillator, which senses and adapts to your actions every step of the way. HeartStart OnSite includes proven Philips technologies for heart rhythm assessment (SMART Analysis) and defibrillation energy delivery (SMART Biphasic).



The Philips **HeartStart FRx** Defibrillator is designed to be easy to use, rugged and reliable for those who get there first. On the scene with law enforcement, on the field with student athletes or on the job with employees, the FRx Defibrillator is the solution for treating Sudden Cardiac Arrest (SCA) from ventricular fibrillation in environments and conditions too demanding for many other defibrillators.

The HeartStart FRx Defibrillator was designed to be as easy to use as the HeartStart OnSite Defibrillator and shares many of its features, including CPR Coaching and intuitive icon-driven operation. Although small and lightweight - just 3.5 pounds - the FRx is equipped to guide you through the resuscitation of a SCA victim.

The HeartStart FRx guides you through every step with clear, calm voice commands and descriptive visual icons. The FRx even reminds you to call emergency medical services (EMS).

Pressing the blue i-button activates HeartStart CPR Coaching for assistance with CPR. The flashing icons and the Quick Reference Guide can be used to lead you through the defibrillation steps - even in situations where hearing voice instructions is a challenge.



The **HeartStart FR2+** Defibrillator has come to be a trusted tool of professional responders and designated response teams in the workplace and public settings. Its clean, uncluttered design is optimized for fast, efficient operation and rapid delivery of life-saving therapy. Commands are clear, streamlined, confident, and concise: ideal for responders who are trained, drilled, and ready to save a life now.

Research shows that for some patients, especially those in long-duration cardiac arrest, CPR prior to defibrillation may provide more benefit. The SMART CPR algorithm of the HeartStart FR2+ Defibrillator can be configured to look at characteristics of a shockable heart rhythm and advise the user to provide either an immediate defibrillation shock or CPR first followed by a shock.

Research also suggest that the opportunity for survival can be improved if interruptions to CPR are minimized. The Quick Shock capability of the HeartStart FR2+ Defibrillator readies the defibrillator within seconds to deliver a shock, reducing the time between CPR and defibrillation. No other brand can deliver a shock as quickly after CPR.

First Aid Kits and Supplies

There is not much point in taking a First Aid course if you don't have access to the appropriate supplies which you have been trained to use! At Heart Beat Inc., we have teamed up with a number of suppliers including Safecross, Laerdal and MDI, to supply you with an extensive list of items:

- First aid kits which meet requirements of all provincial and federal workplace regulations
- Sports and athletic trainer first aid kits
- Boating and hiking first aid kits
- Trauma kits
- Medical exam gloves
- Pocket masks
- CPR barrier devices
- Bag valve masks
- Spinal immobilization equipment
- First aid room furniture and equipment
- Bio-hazard spill kits
- And much, much more



◀ Spinal Immobilization Devices



▲ Medical Responder Trauma Bags



▲ Diagnostic Devices



▲ Multi Use Splints

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Training Equipment



BLS/ALS Manikins

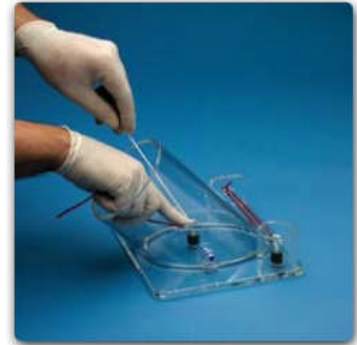
Heart Beat Inc is an authorized Distributor of Nasco, Simulaids and Prompt healthcare training products. We have a complete line of Basic and Advanced

Life Support training equipment available, from the economical Basic Buddy Manikins to Advanced Airway Training Manikins. The full body SMART STAT Manikin offers all the skill training necessary, including airway insertion, BP monitoring, defibrillation, and cardiac pacing, chest tube insertion, etc. A visit to our website at www.heartbeatinc.ca will showcase the more popular items. If there is a particular product which is not on our website, please call us, and we will endeavor to find it for you. Along with these products, we can also offer AED trainers and resuscitation training supplies such as manikin face shields, pocket masks, and replacement parts for all manikins we sell.



Nursing/Medical Skills Training Manikins

Another line of products we offer is training manikins and equipment for nursing and medical skills. One of our most popular items is the Obstetrical training manikin. We also carry training aids for such skills as Intravenous insertion, Intraosseous insertion, Catheterization (male and female), blood pressure monitoring, auscultation training, and many more. These products are used extensively in many hospitals and nursing/medical schools.



Anatomical Models

We have a number of anatomical models available for educational purposes. These range from simple to multi-part organ models, such as the heart; to full size articulating skeletons, and scale size muscle models, both female and male. There are also posters and charts, which are wonderful for settings where the larger models are not practical.



Rescue Training



Rather than using real people for rescue training in hazardous situations, we can offer a variety of manikins specifically made to withstand the rigors of these activities, and yet offer realistic weight and range of motion. This eliminates the risk of injuring your simulated casualty.



Casualty Simulation



The best training offers realism in a controlled setting. If the trainee can visualize the injury he or she is treating, there is a better opportunity to utilize the skills being taught.

Our simulation kits range from basic wounds such as minor cuts, abrasions, and burns, to full limb amputations with realistic bleeding, compound fractures with protruding bones, or severe burns. Some kits include waxes and putties so that the simulated wound can be blended with the “casualty’s real skin” No trauma training centre should be without one of these great kits!

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Training Equipment Rentals

At Heart Beat Inc., we understand that not every First Aid/CPR Instructor has access to a full range of training equipment. Perhaps you, as a new instructor, do not have the funding to purchase everything you need.

Training equipment rental is just another service to support the many instructors just like you. We offer everything you need to teach a course, including basic CPR manikins, more advanced adult, child and infant manikins, full body manikins, and AED trainers; all at a reasonable cost. The best part is, you phone and book the equipment, pick it up when you need it, and drop it off when you're done. You don't have to sanitize the equipment after use; we'll take care of that for you! Be sure to call ahead, this is a popular service, and you want to be sure the equipment is available when you need it.



◀ Just some of our training equipment ▲



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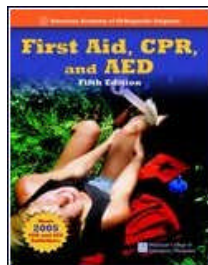
www.heartbeatinc.ca

info@heartbeatinc.ca

- We specialize in corporate and Healthcare training programs
- We have a fully equipped training centre with the latest training equipment
- We offer flexibility to meet the needs of our clients
- We support our AED sales with full training programs and service agreements

OUR PRODUCTS

- BLS Training Manikins
- ALS Training Manikins
- Nursing Skills Training Manikins
- Rescue Training Manikins
- Casualty Simulation Kits
- Automated External Defibrillators and Supplies
- First Aid Kits and Supplies



OUR TRAINING PROGRAMS

- Workplace First Aid/CPR
- Healthcare and Professional Rescuer BLS and ALS
- ITLS
- AED Use
- Wilderness First Aid
- Bloodborne Pathogens
- Routine Practices
- Emergency Oxygen Administration
- Wheelchair Obstructed Airway Management
- First Aid / CPR Instructor Development Programs

EQUIPMENT RENTALS

- Basic Life Support Manikins
- AED Trainers
- Resuscitation Training Equipment
- Patient Care Manikins

